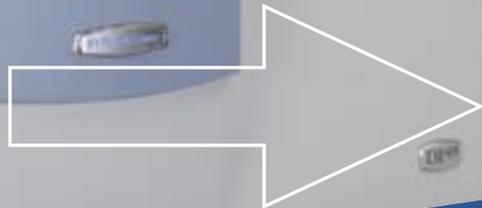




Maximise the productivity of your mail

FastPac™ DI425 Inserting System



A logical approach to your mailing process

As the pressures to become more efficient increase, just to remain competitive, wise enterprises invest in technologies to help them grow. Specialised IT hardware and software, digital copier and printing systems, and integrated telecommunication networks are a few of the advances typically found in today's modern business.

But one critical area has been overlooked, the mail centre. Yet it is through here that the lifeblood of a business flows - outbound invoices and incoming payments along with the promotional mailings that generate orders.

Is your mail centre as efficient as the rest of your operations? Probably not. Pitney Bowes is working to help you change this. With productivity, accuracy, flexibility and dependability being the watchwords governing every purchase decision, we have packed these benefits into an affordable mail centre solution. It's called the FastPac™ DI⁴²⁵ Inserting System.



A typical DI⁴²⁵ application: two A4 sheets, an invoice and price list, are gathered and folded together. A DL sized flyer is nested inside the folded document. The completed piece is inserted into a DL envelope and the flap is sealed.

A new level of productivity

The DI⁴²⁵ allows your staff to easily handle those time critical mailings and meet postal deadlines.

- **Balanced capacity** - with balanced capacities between the sheet feeders (325 sheets), insert feeder (300 inserts) and envelope feeder (300 envelopes), the DI⁴²⁵ runs for longer without reloading
- **Linked feeding** - allows higher-volume single-sheet applications to be fed from both sheet feeders in sequence, automatically switching to the other feeder when one runs out.
- **Range of output options** - boost productivity to even higher levels by maximising output handling. With the DI⁴²⁵ we offer two options:
 - Mailing Machine Interface - connect directly with your mailing equipment for a seamless mailing operation, automatically producing mail that is ready to despatch.
 - OptiFlow™ Vertical Power Stacker - provides high capacity stacking with a compact footprint.

Two Sheet Feeders

Each feed a single sheet (or a variable number of sheets with the OMR option) into each mail piece. The pages from one or both feeders are then gathered and folded together.

Built-In Job Presets

Up to 20 jobs can be preset and saved in memory by the operator for error free job change-overs.

Envelope Feeder

Delivers outer envelope for inserted material. Unique design enables easy material loading.



Integrated technology you can trust

- **A system you can count on to deliver** - Pitney Bowes has an enviable reputation for producing the most reliable tabletop inserting systems available. The DI⁴²⁵ incorporates proven paper handling technology, significant feature enhancements to drive productivity and award-winning design.
- **Intelligent integration for a streamlined process** - the optional mailing machine interface combines the power of the DI⁴²⁵ with a Pitney Bowes mailing system. With communication between the systems, you can benefit from greater productivity with a more efficient process.



Easy Set-Up
Setting up a job is simple, just enter the length of the sheet, the envelope type, identify the type of fold and push a button.

Insert Feeder
Adds a pre-folded piece or booklet (e.g. a coupon, reply envelope or prefolded flyer). Ideal for direct mail applications or to add promotional items to your regular mailings.

Vertical Power Stacker
Vertical design optional OptiFlow™ power stacker which lets you unload while running for greater productivity.

A flexible system designed to work your way

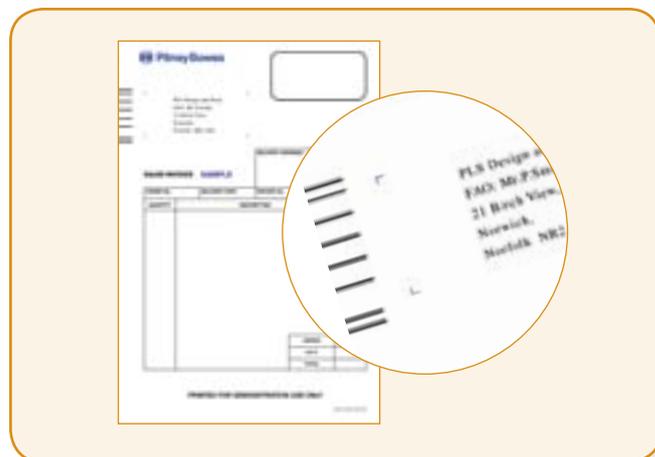
The DI⁴²⁵ is extremely flexible at handling a wide range of paper and envelope formats and processes the material the way you want it done.

- **Handles a wide range of materials** - satisfies almost all applications, for example:
 - Invoices, statements, price lists, customer communications, promotional letters.
 - Reply envelopes, reply cards, leaflets, coupons, flyers.
- **Four folding options** - providing optimum feeding flexibility. The system can also handle “fold only” applications that do not require insertion.

Maximise the value of each mail piece with accuracy and control

By using Optical Mark Recognition (OMR), you can control the contents of each mail piece, giving you a new level of flexibility to customise each mail piece as well as control the contents with a high degree of confidence.

- **Turn your DI⁴²⁵ into a powerful marketing tool** - using the DI⁴²⁵ to read OMR marks on your documents means that you can precisely target your marketing efforts. Include special promotions for valued customers or payment reminder information as needed. You decide the message that each customer receives by adding additional or variable pieces, thereby maximising the value of your mail.
- **Make sure that each recipient receives the correct mailpiece** - for multi-page or personalised documents, it's vital that each recipient gets exactly the pages they're supposed to. OMR makes controlling the contents of each individual mail piece simple. DI⁴²⁵ can collate multi-page documents of between 1 and 5 pages with confidence, ensuring that your customer receives not just the right number of pages but the correct ones.
- **Process your multi-page mailings the easy way** - there's no longer any need to separate your multi-page mailings into different jobs either. Using OMR, the DI⁴²⁵ will dynamically select the correct number of pages from a single feeder.



The DI⁴²⁵ reads OMR marks and interprets them into specific instructions for processing each mail piece.

DI⁴²⁵ Specifications

Sheet Feeders

Minimum Material Size
127mm wide x 127mm long

Maximum Material Size
229mm wide x 406mm long

Minimum Material Weight
60g/m²

Maximum Material Weight
120g/m²

Insert Feeders

Minimum Material Size
127mm wide x 82mm long

Maximum Material Size
230mm wide x 152mm long

Minimum Material Weight
72g/m² (unfolded material)
60g/m² (folded material)

Maximum Material Weight
180g/m² (single sheet)

Envelope Feeders

Minimum Material Size
220mm wide x 88mm deep

Maximum Material Size
242mm wide x 164mm deep

Minimum Material Weight
65g/m²

Maximum Material Weight
100g/m²

Physical Dimensions

Length 1043mm
Depth 568mm
Height 525mm
Weight 65kg
Electrical 230V, 50Hz, 3A

Fold Types
Single fold
"C" - Letter fold
"Z" - Accordion fold
Double fold
Single fold

Adding OMR marks to your documents the easy way

Pitney Bowes can supply templates to assist you in printing OMR marks on your documents. However, a simpler way is to combine PBFIRST™, our revolutionary file importing, re-formatting and sorting software, with the services of a Pitney Bowes systems engineer.

The benefits of this approach are:

- Correct application of OMR marks for all your mailings.
- Elimination of costly pre-printed forms.
- Reformatting text based files to enhance the value of the mailing.

Configurations:

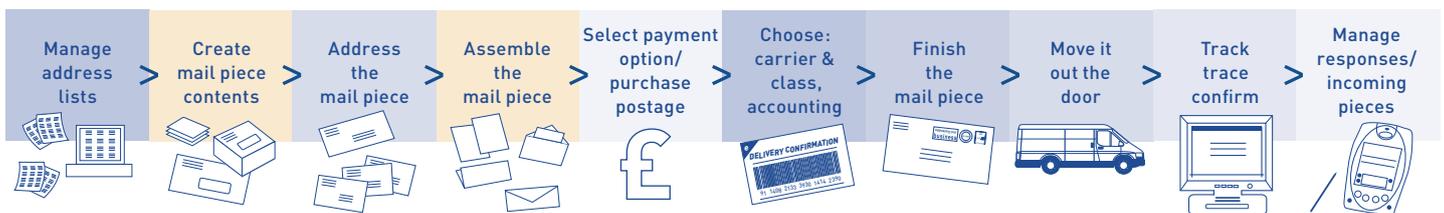
The DI⁴²⁵ is available with two sheet feeders and an insert feeder to be combined with the standard envelope feeder, in OMR and non-OMR versions.

Options:

- OptiFlow™ Vertical Power Stacker
- Mailing Machine Interface
- Basic OMR
- Advanced OMR



The DI⁴²⁵ in combination with the DM550 mailing system provides an ideal solution.



Pitney Bowes

Engineering the flow of communication™

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Pitney Bowes is the world's leading provider of integrated mail and document management systems, services and solutions. The \$5.3 billion company helps organisations of all sizes engineer the flow of communication to reduce costs and increase impact, and enhance customer relationships. The company's 80-plus years of technological leadership has produced many major innovations in the mailing industry and more than 3,500 active patents with applications in a variety of markets, including printing, shipping, encryption, and financial services.

DI⁴²⁵ mailing checklist:

Productivity

- ✓ Cycle speed, ease of use, reliability and flexibility provide for high productivity levels to meet schedules and postal deadlines.
- ✓ Balanced capacities between sheet feeders, inserter feeder and envelope feeder to minimise reloading.
- ✓ Linked feeders allow high volume jobs to continue running during material reloading.
- ✓ Combine the DI⁴²⁵ with a Pitney Bowes mailing machine for a streamlined process.
- ✓ Load-on-the-fly is designed for continuous operation: no need to stop to re-load feeders.

Applications Handling

- ✓ Wide variety of materials accepted to meet the creative requirements of today's mailing applications.
- ✓ Inserter feeder to handle direct mail applications.

Ease of Use

- ✓ Jobs can be pre-programmed to save set-up time.
- ✓ Simple to operate: quick set-up and visual prompts, ideal for walk up use.
- ✓ Easy access to paper path to clear material in case of stoppages.

Flexibility

- ✓ Feeders designed to meet application requirements.
- ✓ Wide variety of applications, eg. invoices, statements, reminders, direct mail.
- ✓ Designed for continuous operation and for convenience.

Security and Integrity

- ✓ Security of the document at all stages.
- ✓ Trial piece to confirm accuracy of the job to be run.
- ✓ Accurate document detection to ensure that doubles are not mailed.
- ✓ Optical Mark Recognition to add value to "intelligent" mailing applications.



Meeting your requirements ...

- **A safe and reliable partner** - Pitney Bowes is a Fortune 500 company with annual revenues of \$5.3 billion and over 2 million customers in 130 countries. We shape the future of mail and document management by investing \$100 million in R&D each year.
- **Flexible finance** - The right mailing solution is essential to the effective operation of today's business. Our customers demand flexible solutions for future growth, being able to enhance, add to, modify and reconfigure their systems... being flexible is all in a day's work.

We offer an imaginative range of flexible solutions - So make the smart business decision and lease your mailing system through Pitney Bowes Financial Solutions Europe.

- Acquire new equipment quickly and easily.
- Keep pace with new technology.
- Improve your cash flow and free up alternative lines of credit.
- Update your equipment as your business needs change.
- **ValueMax** - An innovative equipment protection plan that provides you with a real, 'no risk' alternative to traditional equipment insurance. Here's why:
 - No third party involvement.
 - Immediate response in the event of a claim.
 - No minimum loss size.
 - Multi-risk cover.
 - No excess.
 - New for old replacement policy.
- **Satisfaction guaranteed** - Pitney Bowes views all forms of service and support as a long-term commitment and part of a lifelong relationship with customers. We aren't satisfied unless you're satisfied. This isn't just empty words, we can back this up by offering a 5 year Customer Satisfaction Guarantee.
- **Flexible service** - Pitney Bowes offers packaged or tailored service in response to the differing needs of businesses. So you can choose the appropriate levels of service cover according to your own assessment of 'criticality'.
- **Superb support** - Our Customer Service Representatives are highly trained and supported by a new multi-media contact centre and computerised service management system. All our systems are integrated so that equipment inventories, service history and current requirements can be seen by all, helping us to allocate the right CSR for fast resolution.

In addition - Our National Service Centre provides a front line response service unique to Pitney Bowes. Approximately 40% of all calls are resolved over the phone reducing downtime significantly. Your equipment is back up in minutes.

- **Quality nationwide service** - Our network is staffed with over 300 trained personnel operating from 7 service hubs. Our commitment to training and development has been recognised by the Investors in People Award and our quality service processes are independently audited by BSI to maintain our ISO9001 accreditation.